



Arroyo Grande Lions Club



Happy St. Patrick's Day

LIONS ROAR

March 2003

WWW.ArroyoGrandeLions.org

President Lion Jack Gatz
Secretary Lion John McInerney
Editor Lion Frank Freitas

1558 Laurel Lane, San Luis Obispo, CA 93401
1327 Black Sage Circle, Nipomo, CA 93444
1604 La Vineda San Luis Obispo, CA 93401

805.544.1194 RJGatz@thegrid.net
805.343.2451 <mailto:Johnnymac7@charter.net>
805.543.4442 <mailto:FLFreitasCPA@Yahoo.com>

Greetings from the Prez

Your President just returned from a whirlwind trip to Reno last weekend! I think Pam and I spent more time driving than we did in Reno! We had great sunny weather during the day and cold clear nights. (We had a couple of frozen bananas in the car because of the cold.) Had a good time, but next time I'll add a day to the routine! John and Marilyn were there too, as well as George and Lynn. So your Club was well represented!

We heard a very inspirational speech from the International President at lunch on Saturday. Of course he is a very popular Lion from the Sacramento area and all the members were excited to hear what he had to say. If you ever want to be the International Prez consider this! He and his wife are home for one day (after the MD4 Convention) then it's two and a half months away from home, traveling! Talk about living out of a suitcase!

I'm looking forward to getting the roof over the barbeque. Maybe we should name it in honor of Cecil, who, as we all know has spent many, many hours fixing our food! Your Board will make every effort to pick a work day that is good for as many members as possible. It should be fun!

Thanks to all who helped with the Student Speaker contest. And, did you know that they were all vegetarians? The Zone contest is March 5th at Pismo. Yes, there is a conflict, but nothing we can't handle!

I am enjoying this year! Keep up the good work,

The Prez, King Lion Jack.



President Jack Congratulates the Champs.

Club News Activity Report

Lions Boys Basketball Tournament was held last month. Lion Terry led the Club in this worthy activity. Below are the eight grade winners.



Bob and Bob



Here are Bob and Bob collecting money.

Programs By Bob Carr

Our program for Jan. 29 was Bill Rabenaldt. Bill is a local business Owner and retired educator, and is a Pismo Beach City Councilman. He talked with us about current issues of local concern. (And, oh-by-the-way, he plans to run for the Board of Supervisors at that next election time-District 3). Bill also hosts two local public affairs programs: "High Profile" on Channel 2 and County Government Channel 21, and KGLW radio.

Our program for February 19 will be Gordon Bennett. Gordon was born and raised here, and has become quite a historian of local renown. He will tell us some interesting history of Arroyo Grande and environs. Gordon and his cousin John Loomis have recently published a book: 'John and Gordon – **THE GOOD OLD DAYS.**' I believe he will have copies available for sale in case any of you are interested. I think this will be a pretty special program and I have invited Jamie to attend this meeting. I suggest making this another guest night, even though we had one on the 5th for the Student Speakers Contest.

Bob Mistele, Principal of Nipomo is a tentative for March 5, and two other programs for March 19.

As usual I welcome suggestions for programs.



Arroyo Grande Lions Club



Happy St. Patrick's Day

LIONS ROAR

March 2003

WWW.ArroyoGrandeLions.org

President Lion Jack Gatz
Secretary Lion John McInerney
Editor Lion Frank Freitas

1558 Laurel Lane, San Luis Obispo, CA 93401
1327 Black Sage Circle, Nipomo, CA 93444
1604 La Vineda San Luis Obispo, CA 93401

805.544.1194 RJGatz@thegrid.net
805.343.2451 <mailto:Johnnymac7@charter.net>
805.543.4442 <mailto:FLFreitasCPA@Yahoo.com>

Member Profile Lion Bill Cockshott By Ken Levine

Bill Cockshott joined the Arroyo Grande Lions Club in 1983 or 1984, after several years in the J.C.'s. His sponsor was Lion Tom Bonds.

Bill has served as a Club Director and as President. He has been Bulletin Editor and has chaired the Program Committee.

Bill graduated from Arroyo Grande High School and Cal Poly. He worked in newspaper management for many years, and has been a realtor since 1989. He was Realtor of the Year for the Pismo Coast Association of Realtors in 1989.

Bill's wife, Vi, is retired, after teaching for many years at Arroyo Grande High School. Bill and Vi have a daughter, Daphne Manos, who lives in Las Vegas with her husband Rob and son Zachary. Bill and Vi's son, Randall, lives with his wife Genevieve and daughter Talia in Walnut Creek.

Bill enjoys gardening, golf and travel. He feels that the Arroyo Grande Lions Club should continue to emphasize local projects and youth programs.

Current Events Calendar

Feb 19	Gordon Bennett
Feb 20, 21 & 22	Girls Basketball
Mar 5	*Bob Mistele
Mar 5	Zone Spkrs PB
Mar 12	Board
Mar 19	Meeting
April 2	Meeting
April 9	Board
April 16	Meeting
* Tentative	

Club News Meeting Report

The Student Speakers Contest was held on February 5, 2003. The three speakers did a great job, and it was clear that they all prepared well for their speech. The winner was Tarun Singh from Reghetti High School. The next contest date is March 5th at Pismo Beach, where Tarun will compete at the zone level. We wish him well. The runners up also did a great job.

Thanks to the contest judges Virginia Findley, Cuesta College Instructor, Janette Pell, Chief Information Officer, SLO County, Former Mayor Pete Dugal, and former Lion President Kevin McCarthy. Those that can attend the zone contest should contact Lion John and let him know so he can let the host club know. Also thanks to contest Chair Frank Workman and Lion John McInerney, who did a great job in helping Lion Frank.

Volunteer BBQ

Lion Tom Bonds did a great job in leading the Volunteer's BBQ. Those in attendance were treated to another great feast and all had a great time. Thanks to Lion Tom and his Crew!

Work Progresses on the new Barbeque Cover!

Lion Thor has been working hard and has made much progress on the building of the BBQ Cover. Soon it will be necessary for some of us to use our muscles to lift it on top of the pit. Do we have any volunteers?

Great job, Thanks Thor!



This could be a roof on a new condo!

More on the "top"



We Serve





Arroyo Grande Lions Club



Happy St. Patrick's Day

LIONS ROAR

March 2003

WWW.ArroyoGrandeLions.org

President Lion Jack Gatz
Secretary Lion John McInerney
Editor Lion Frank Freitas

1558 Laurel Lane, San Luis Obispo, CA 93401
1327 Black Sage Circle, Nipomo, CA 93444
1604 La Vineda San Luis Obispo, CA 93401

805.544.1194 RJGatz@thegrid.net
805.343.2451 <mailto:Johnnymac7@charter.net>
805.543.4442 <mailto:FLFreitasCPA@Yahoo.com>

District News Lion Vice District Governor George Stewart

I'm going to depart from presenting my objectives for next year and spend some time discussing recent and upcoming events.

A brief word about Reno



What a fabulous time in Reno at the Council of Governor's meeting and convention February 5, 6, 7, 8, 9. Lynn and I had a great time renewing friendship with our fellow Lions through out the multiple-district. I was pleased to see such a good turn out of Lions from our district. The speakers were fantastic and gave us all a "shot" of enthusiasm and motivation. PID Bruce Murray from Canada was our "Leadership" speaker and entertained us with his humorous stories while at the same time stimulating us to be better leaders. PID Joe Preston gave a motivation speech at one of our lunches. Our International President Kay and his wife Denise were there as was the candidate for 2nd Vice President, PID Ashok Mehta. I had escort duty on Saturday morning and I was impressed with PID Mehta. We also "adopted" him for dinner that evening. I truly believe that we have very capable leaders for Lions International over the next few years. They will continue to build a

better world leading to a better and brighter tomorrow. President Kay told us about his travels in the first part of his tour in office and his upcoming 2½ months on the road. Great steps have been made the expand Lionism through out the world in an effort not only the increase the strength of the association but to expand our humanitarian efforts through out the world. LCI has also stepped-up its public relations activities and with continue to promote the type of people Lions are, those who are interested in making their community a better place.



A brief word on membership

Another key area that was discussed at Reno was membership. There will be approximately 2000 new clubs formed by the time we get to Denver. Also there will be nearly 1000 clubs that fold. It is true what they say, clubs don't die they commit suicide. The strength of any organization is in its members. We are fortunate that we have such good members. However, the district needs to increase membership. I believe it is possible to increase membership by a net of 200. This would include new clubs to be formed and all clubs to diligently work towards a growth program. I

suggest that we have a prospective members night in April (I won't be able to attend a meeting until then) where members invite someone to come as their guest to learn about community service. We have three Wednesdays in April. The 2nd or the 16th would be the best; the 30th is too close to our convention. I would be willing to present the program and bring a guest. To be successful there has to be other guests there also. (See *News from Lions International*)

A brief word on Laughlin

Time is near for our convention in Laughlin. The dates are May 2, 3, 4. Information is available from John. There is someone from our club that will be elected as District Governor and would like your support and assistance. I will need help in the hospitality room and your "morale" support.

A brief word on Denver

The international convention will be June 30 through July 4. I will be installed on the 4th and hope to see many faces from Arroyo Grande there. See John for further information of refer to your Lion's magazine.

Remember "The First Step – Get Involved!"





Arroyo Grande Lions Club



Happy St. Patrick's Day

LIONS ROAR

March 2003

WWW.ArroyoGrandeLions.org

President Lion Jack Gatz
Secretary Lion John McInerney
Editor Lion Frank Freitas

1558 Laurel Lane, San Luis Obispo, CA 93401
1327 Black Sage Circle, Nipomo, CA 93444
1604 La Vineda San Luis Obispo, CA 93401

805.544.1194 RJGatz@thegrid.net
805.343.2451 <mailto:Johnnymac7@charter.net>
805.543.4442 <mailto:FLFreitasCPA@Yahoo.com>

News from Lions International

Induction Day: A Recruiting Plan for Growth

New members are the key to continued association growth. They aid in the progression of Lions' continued service in communities around the world. Current members are the best recruitment tools as they can share their personal experiences with prospective members and share the meaning of Lions. Every prospective member's reason for joining a Lions club is as individual as the person.

New members = New opportunities and fresh ideas!

A new member adds a myriad of new ideas that perhaps went unnoticed to members who have been involved for some time. A fresh approach to service projects and activities may be just what your club needs to get members' interest sparked in areas that may have become dulled. A new member may also bring with him or her new contacts that can inspire the club as a whole.

Every member of the club shares the responsibility of recruiting new members. One way to help members of your club become confident in recruiting is by sponsoring a recruitment workshop. The workshops may include one-on-one role play by current members and/or a motivational speaker who stimulates the audience to recruit. Knowing what to say and feeling confident when recruiting will bring about positive results in your membership drive

How to Recruit

Here are some suggestions on how to recruit prospective members.

Step 1: Greet the prospective member

Introduce yourself and explain that you are a member of the local Lions club. If the prospect was referred by a current member, provide the name of the member who furnished the referral. If the prospect responded to an advertisement or other marketing effort, explain that you are responding to the prospect's request for information.

Step 2: Open a discussion about the club

Ask the prospect if he or she is aware of the local projects that the club has supported and discuss topics that may be of interest to the prospect. Mention that the club is looking for new members so the club can do more for the community. Provide information about the new projects and explain how to become involved

Step 3: Make an offer

At this point in the conversation, make a specific "offer" such as an invitation to a meeting or to become involved in a project.



Step 4: Close the conversation

End the discussion on a positive note. Even if the prospect did not seem interested, express thanks for taking the time to learn about the club. If the prospect wants to think it over, schedule a time to follow up. If the individual is interested in attending a meeting or volunteering for a project, provide information about the meeting and discuss going to the meeting together.

A Strange Story

A man Irishman named William Strange died, and his friend asked the tombstone maker to inscribe on his tombstone: "Here lies Strange, an honest man, and a lawyer."

The inscriber insisted that such an inscription would be confusing, for passersby would tend to think that **three** men were buried under the stone. However he suggested *an alternative*.

He suggested the following; **"Here Lies a Man who was BOTH honest and a lawyer."** That way, whenever anyone walked by the tombstone and read it, they would be certain to remark:

"That's Strange!!"

